

Mr. Juan Pi Llorens Director

Born in 1950

Spanish national

Graduated in Industrial Engineering from Universidad Politécnica de Barcelona

PDG - General Management Programme, IESE

Professional Background:

IBM Corporation

1972 – 1978	Various posts. IBM Spain
1978 – 1982	Financial Sector Manager – Catalonia. IBM Spain
1983 – 1985	Head of Special Banking Projects. IBM Spain
1986 – 1987	Operations Manager for Catalonia. IBM Spain
1987 – 1989	Commercial Manager – Financial Sector. IBM Spain
1990 - 1990	Head of the Office of the President of IBM EMEA. France
1991 – 1992	Operations Manager for Benelux, Austria, Scandinavia and Switzerland. France
1992 – 1994	Manager of Software & Services for IBM Spain
1994 – 1995	General Manager of IBM Spain
1995 – 1995	Manager of Competitive Strategy for IBM Corporation. USA
1996 – 1996	Manager of Consulting & Systems Integration, IBM Latam. USA
1997 – 1998	Vice president for IBM Latam Sales. USA
1998 – 2001	Executive President – Spain & Portugal. IBM Spain
2001 – 2005	Vice president Financial Sector IBM EMEA. United Kingdom
2005 – 2008	Vice president for Sales of IBM EMEA
2008 – 2010	Vice president, Technology & Systems Group, IBM EMEA
2009 – 2011	Vice president, Financial Services Sector, GMU (Growth Markets Units). China

He is non-executive Chair of Ecolumber, S.A. and non-executive director of Oesía Networks, S.L., of Tecnobit, S.L.U. and of UAV Navigation, S.L. (entities of Oesía Group).

He was appointed director of BBVA on 27 July 2011.