



IFRS Profit and Loss Accounts by Business Areas Year 2004

29th April, 2005

DISCLAIMER

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- The impacts shown include the effects of taxation where applicable.
- Likewise the accounting standards contained in Circular 4/2002 of the Bank of Spain have been taken into consideration insofar as they constitute an adaptation to the new accounting scheme presented by the IFRS.
- The figures presented have not been audited and their content has not been checked by the company's external auditors or other related supervisory bodies. They are therefore only an approximate estimate and summary of the information available at the time of this presentation and they may be modified in the future.
- The figures herein contained have been prepared purely for guidance purposes and do not constitute any form of commitment by BBVA in regard to earnings.
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Information of each Division contains:

- Year 2004: IFRS Adjustments and IFRS results
- Adjustments 2004 IFRS: Detail
- Explanation of adjustments
- Quarterly Results 2004 (IFRS)

RETAIL BANKING IN SPAIN AND PORTUGAL

Retail Banking in Spain and Portugal

	2004	Adjustments	2004 IFRS
DIVIDENDS	131	-129	2
CORE MARGIN	3,218	-274	2,943
NET INTEREST INCOME	3,348	-403	2,945
NET INCOME EQUITY METHOD	0	1	1
NET FEE INCOME	1,647	-184	1,462
INCOME FROM INSURANCE ACTIVITIES	0	258	258
CORE REVENUES	4,995	-328	4,667
NET TRADING INCOME	54	2	55
ORDINARY REVENUES	5,048	-327	4,722
NET REVENUES FROM NON-FINANCIAL ACT	0	27	27
GENERAL ADMINISTRATIVE EXPENSES	-2,108	-70	-2,178
DEPRECIATION AND AMORTIZATION	-102	-5	-107
OTHER OPERATING INCOME & EXPENSES	-46	83	36
OPERATING PROFIT	2,792	-291	2,501
Income equity method	103	-103	0
Dividends from companies carried by eq. method	-129	129	0
NET INCOME EQUITY METHOD	-26	26	0
NET INCOME ON GROUP TRANSACTIONS	29	-26	3
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-580	170	-409
LOAN LOSS PROVISIONS	-580	170	-409
GOODWILL AMORTIZATION	0	0	0
OTHER IMPAIRMENT LOSSES	0	0	0
EXTRAORDINARY ITEMS	9	73	82
PRE-TAX PROFIT	2,225	-48	2,177
CORPORATE INCOME TAX	-743	-2	-745
NET INCOME	1,482	-50	1,432
MINORITY INTERESTS	-72	68	-3
NET ATTRIBUTABLE PROFIT	1,410	18	1,428

Retail Banking in Spain and Portugal: Adjustments 2004

	2004 adjustments	IFRS			Changes perimeter
		New criteria	Reclassifications	Consolidation method	
DIVIDENDS	-129	-1	0	-128	0
CORE MARGIN	-274	-197	-68	-15	5
NET INTEREST INCOME	-403	-198	-68	-143	5
NET INCOME EQUITY METHOD	1	4	0	-3	0
NET FEE INCOME	-184	-60	2	-148	22
INCOME FROM INSURANCE ACTIVITIES	258	-10	0	268	0
CORE REVENUES	-328	-263	-66	-26	27
NET TRADING INCOME	2	0	0	2	0
ORDINARY REVENUES	-327	-263	-66	-25	27
NET REVENUES FROM NON-FINANCIAL ACT	27	0	0	27	0
GENERAL ADMINISTRATIVE EXPENSES	-70	-42	-2	-23	-3
DEPRECIATION AND AMORTIZATION	-5	0	0	-5	0
OTHER OPERATING INCOME & EXPENSES	83	84	0	-1	0
OPERATING PROFIT	-291	-221	-68	-26	24
Income equity method	-103	-4	0	-99	0
Dividends from companies carried by eq. method	129	1	0	128	0
NET INCOME EQUITY METHOD	26	-3	0	29	0
NET INCOME ON GROUP TRANSACTIONS	-26	0	0	0	-26
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	170	174	0	-4	0
LOAN LOSS PROVISIONS	170	174	0	-4	0
GOODWILL AMORTIZATION	0	0	0	0	0
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
EXTRAORDINARY ITEMS	73	71	0	1	1
PRE-TAX PROFIT	-48	21	-68	0	-1
CORPORATE INCOME TAX	-2	-3	0	0	1
NET INCOME	-50	18	-68	0	0
MINORITY INTERESTS	68	0	68	0	0
NET ATTRIBUTABLE PROFIT	18	18	0	0	0

Explanation of impact of changes in accounting criteria 1

Arrangement fees

(received / incurred) and expenses incurred:

- Previous: credit (net interest income) or charged (fee income) on cash basis method
- Now: Fees received / incurred: apportioned over the life of the operation with negative impact on net interest income. Expenses incurred: up to 0.4% of principal capped at €400 per transaction (deducted from fees accrued). Positive impact on Other Operating Expenses

Placement fees on preference shares distributed through the branch network:

- Previous: cash basis method, credit fee at time of placement.
- Now: accrual (against net interest income) over life of issue, ie, negative impact on fees.

Explanation of impact of changes in accounting criteria 2

Loan loss provisions: main difference is due to the new generic provision:

- Previous: Generic (from 0% to 1%) plus Statistical (from 0% to 1.5%) capped at 3x coefficient over stock
- New circular BoS 4–2004: Generic (from 0% to 2.5%) capped at 1.25x coefficient over stock Meaning lower provisions after reaching cap (slight negative impact on NII due to lower balance of reserves).

Extraordinary charge to pension funds:

- Cancellation of charge for amortisation of pension deficit prior to IFRS. Positive impact on extraordinary income

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Explanation of reclassification and changes in consolidation

Reclassifications:

- Cost of preference shares assigned to area: from minorities to interest expenses (net interest income)

IFRS changes in consolidation:

- Insurance companies: switched from equity method to global integration. Means cancellation of dividends under equity method and fees disbursed to branches. Results now incorporated in Insurance Business.
- Vehicle renting companies: Also switched to global integration. Results reported under net revenues from non-financial activities.

Changes in consolidation of areas:

- Custodian unit incorporated under Retail Banking in Spain and Portugal (previously in Wholesale and Investment Banking).
- The stake in Direct Seguros is now accounted in Corporate Activities as well as the profits from its divestment

Retail Banking in Spain and Portugal: IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	2	0	2	0	0
CORE MARGIN	2,943	710	739	733	761
NET INTEREST INCOME	2,945	710	741	733	761
NET INCOME EQUITY METHOD	1	1	1	1	-1
NET FEE INCOME	1,462	352	361	365	385
INCOME FROM INSURANCE ACTIVITIES	258	68	65	63	63
CORE REVENUES	4,667	1,131	1,167	1,161	1,208
NET TRADING INCOME	55	12	12	16	15
ORDINARY REVENUES	4,722	1,143	1,179	1,176	1,224
NET REVENUES FROM NON-FINANCIAL ACT	27	7	5	7	8
GENERAL ADMINISTRATIVE EXPENSES	-2,178	-544	-545	-543	-546
DEPRECIATION AND AMORTIZATION	-107	-29	-26	-27	-25
OTHER OPERATING INCOME & EXPENSES	36	9	12	7	9
OPERATING PROFIT	2,501	586	625	621	668
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-409	-69	-111	-102	-127
LOAN LOSS PROVISIONS	-409	-69	-111	-102	-127
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	-4	-3	-1	2	-3
OTHER GAINS/LOSSES	89	28	24	17	20
SALE OF FINANCIAL STAKES	3	0	0	1	1
OTHER	87	28	24	15	19
PRE-TAX PROFIT	2,177	543	536	539	559
CORPORATE INCOME TAX	-745	-186	-185	-179	-196
NET INCOME	1,432	357	352	360	363
MINORITY INTERESTS	-3	-1	-1	-1	-1
NET ATTRIBUTABLE PROFIT	1,428	356	351	359	362

(*) Financial Services: IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	0	0	0	0	0
CORE MARGIN	2,886	697	724	718	747
NET INTEREST INCOME	2,886	697	724	718	747
NET INCOME EQUITY METHOD	0	0	0	0	0
NET FEE INCOME	1,344	321	334	338	352
INCOME FROM INSURANCE ACTIVITIES	0	0	0	0	0
CORE REVENUES	4,231	1,018	1,057	1,056	1,099
NET TRADING INCOME	50	11	11	14	14
ORDINARY REVENUES	4,281	1,029	1,068	1,071	1,113
NET REVENUES FROM NON-FINANCIAL ACT	27	7	5	7	8
GENERAL ADMINISTRATIVE EXPENSES	-2,014	-504	-506	-502	-502
DEPRECIATION AND AMORTIZATION	-95	-26	-23	-24	-22
OTHER OPERATING INCOME & EXPENSES	38	9	12	8	9
OPERATING PROFIT	2,238	515	558	559	606
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-389	-64	-106	-97	-121
LOAN LOSS PROVISIONS	-389	-64	-106	-97	-121
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	-3	-1	0	0	-2
OTHER GAINS/LOSSES	91	29	24	18	19
SALE OF FINANCIAL STAKES	1	0	0	1	0
OTHER	89	29	24	17	19
PRE-TAX PROFIT	1,936	479	476	480	502
CORPORATE INCOME TAX	-669	-164	-164	-165	-175
NET INCOME	1,268	314	311	315	327
MINORITY INTERESTS	-2	-1	0	-1	-1
NET ATTRIBUTABLE PROFIT	1,265	314	311	314	326

(*) Financial services includes Retail banking + SME banking + Finanzia Uno-e

Asset Management and Private Banking: IFRS quarterly results

	YEAR 2004	YEAR 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	0	0	0	0	0
CORE MARGIN	32	7	9	8	9
NET INTEREST INCOME	32	7	9	8	9
NET INCOME EQUITY METHOD	1	0	1	0	0
NET FEE INCOME	219	55	53	54	57
INCOME FROM INSURANCE ACTIVITIES	0	0	0	0	0
CORE REVENUES	252	62	63	62	66
NET TRADING INCOME	1	1	0	0	0
ORDINARY REVENUES	254	63	62	62	66
NET REVENUES FROM NON-FINANCIAL ACT	0	0	0	0	0
GENERAL ADMINISTRATIVE EXPENSES	-75	-19	-17	-19	-20
DEPRECIATION AND AMORTIZATION	-4	-1	-1	-1	-1
OTHER OPERATING INCOME & EXPENSES	-1	0	0	0	0
OPERATING PROFIT	173	43	44	42	44
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-1	0	-2	0	1
LOAN LOSS PROVISIONS	-1	0	-2	0	1
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	0	0	0	0	0
OTHER GAINS/LOSSES	-1	0	0	-1	1
SALE OF FINANCIAL STAKES	1	0	0	0	1
OTHER	-2	0	0	-1	0
PRE-TAX PROFIT	171	43	42	41	46
CORPORATE INCOME TAX	-59	-15	-14	-14	-16
NET INCOME	112	28	27	27	30
MINORITY INTERESTS	-1	0	0	0	0
NET ATTRIBUTABLE PROFIT	111	28	27	27	30

WHOLESALE AND INVESTMENT BANKING

Wholesale and Investment Banking

	2004	Adjustments	2004 IFRS
DIVIDENDS	338	-257	81
CORE MARGIN	408	-74	334
NET INTEREST INCOME	746	-331	415
NET INCOME EQUITY METHOD	0	120	120
NET FEE INCOME	220	-30	190
INCOME FROM INSURANCE ACTIVITIES	0	0	0
CORE REVENUES	966	-240	726
NET TRADING INCOME	51	146	196
ORDINARY REVENUES	1,017	-95	922
NET REVENUES FROM NON-FINANCIAL ACT	0	81	81
GENERAL ADMINISTRATIVE EXPENSES	-304	-19	-324
DEPRECIATION AND AMORTIZATION	-6	0	-7
OTHER OPERATING INCOME & EXPENSES	-5	3	-2
OPERATING PROFIT	701	-31	670
Income equity method	149	-149	0
Dividends from companies carried by eq. method	-115	115	0
NET INCOME EQUITY METHOD	34	-34	0
NET INCOME ON GROUP TRANSACTIONS	138	-96	41
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-216	-16	-233
LOAN LOSS PROVISIONS	-214	-19	-233
GOODWILL AMORTIZATION	-2	2	0
OTHER IMPAIRMENT LOSSES	0	0	0
EXTRAORDINARY ITEMS	16	12	28
PRE-TAX PROFIT	672	-165	507
CORPORATE INCOME TAX	-121	37	-85
NET INCOME	551	-129	422
MINORITY INTERESTS	-36	32	-4
NET ATTRIBUTABLE PROFIT	515	-97	418

Wholesale and Investment Banking : 2004 adjustments

	2004 adjustments	IFRS			Changes perimeter
		New criteria	Reclassifications	Consolidation method	
DIVIDENDS	-257	0	-180	-77	0
CORE MARGIN	-74	-33	-33	-1	-6
NET INTEREST INCOME	-331	-33	-213	-78	-6
NET INCOME EQUITY METHOD	120	-3	27	96	0
NET FEE INCOME	-30	-8	0	0	-22
INCOME FROM INSURANCE ACTIVITIES	0	0	0	0	0
CORE REVENUES	-240	-43	-186	18	-28
NET TRADING INCOME	146	6	142	-3	0
ORDINARY REVENUES	-95	-37	-44	15	-28
NET REVENUES FROM NON-FINANCIAL ACT	81	0	0	81	0
GENERAL ADMINISTRATIVE EXPENSES	-19	-11	0	-11	3
DEPRECIATION AND AMORTIZATION	0	0	0	-1	0
OTHER OPERATING INCOME & EXPENSES	3	0	0	2	0
OPERATING PROFIT	-31	-48	-44	86	-25
Income equity method	-149	3	-34	-115	-4
Dividends from companies carried by eq. method	115	0	37	77	1
NET INCOME EQUITY METHOD	-34	3	4	-38	-3
NET INCOME ON GROUP TRANSACTIONS	-96	-8	0	-53	-35
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-16	-18	2	-1	0
LOAN LOSS PROVISIONS	-19	-18	0	-1	0
GOODWILL AMORTIZATION	2	0	2	0	0
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
EXTRAORDINARY ITEMS	12	14	0	0	-1
PRE-TAX PROFIT	-165	-57	-38	-6	-65
CORPORATE INCOME TAX	37	18	5	0	14
NET INCOME	-129	-39	-33	-6	-51
MINORITY INTERESTS	32	0	33	-1	0
NET ATTRIBUTABLE PROFIT	-97	-39	0	-7	-51

Explanation of impact of changes in accounting criteria

Arrangement fees:

- Same concept as retail banking although in this case it is mainly due to syndicated loans

Loan loss provisions: main difference is due to the new generic provision:

- Previous: Generic (from 0% to 1%) plus Statistical (from 0% to 1.5%) capped at 3x coefficient over stock
- New circular BoS 4-2004: Generic (from 0% to 2.5%) capped at 1.25x coefficient over stock In Wholesale Banking the new rules required higher provisions in 2004, reaching the maximum in Q4.

Extraordinary charge to pension funds:

- Cancellation of charge for amortisation of pension deficit prior to IFRS. Positive impact on extraordinary income

Explanation of reclassification and changes in consolidation

Reclassifications:

- Dividends reported under net trading income: in trading transactions involving securities, dividends received are taken to net trading income where the fluctuations in the market price of the shares are recorded.
- Cost of preference shares assigned to area: from minorities to interest expenses (net interest income)
- Equity method: Previous: below Operating Profit by equity method, corrected for dividends received. Dividends were recorded under Net Interest Income. Now: equity-accounted (with dividends) recorded above core revenues.

IFRS changes in consolidation:

- Real estate companies: switched from equity method to global integration.
- Corporación IBV: switched from proportional consolidation to equity method.
- Slight impact on Net Income due to new accounting criteria.

Changes in consolidation of areas:

- The custodian unit, which was previously under Wholesale and Investment Banking, is now part of Retail Banking in Spain and Portugal.
- The holding in Acerinox switches to Corporate Activities – including the result of its divestment.

Wholesale and Investment Banking : IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	81	15	35	14	17
CORE MARGIN	334	96	64	77	97
NET INTEREST INCOME	415	111	99	91	114
NET INCOME EQUITY METHOD	120	17	17	16	70
NET FEE INCOME	190	48	48	44	49
INCOME FROM INSURANCE ACTIVITIES	0	0	0	0	0
CORE REVENUES	726	177	165	151	233
NET TRADING INCOME	196	50	88	24	35
ORDINARY REVENUES	922	227	252	175	268
NET REVENUES FROM NON-FINANCIAL ACT	81	10	31	13	28
GENERAL ADMINISTRATIVE EXPENSES	-324	-78	-80	-81	-85
DEPRECIATION AND AMORTIZATION	-7	-2	-2	-2	-2
OTHER OPERATING INCOME & EXPENSES	-2	-1	-1	-2	1
OPERATING PROFIT	670	156	200	103	211
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-233	-36	-55	-74	-68
LOAN LOSS PROVISIONS	-233	-36	-55	-74	-68
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	6	6	-1	1	1
OTHER GAINS/LOSSES	63	0	29	21	12
SALE OF FINANCIAL STAKES	41	0	20	18	3
OTHER	21	0	9	3	9
PRE-TAX PROFIT	507	125	175	51	156
CORPORATE INCOME TAX	-85	-34	-43	14	-21
NET INCOME	422	91	131	65	134
MINORITY INTERESTS	-4	0	0	0	-4
NET ATTRIBUTABLE PROFIT	418	92	132	65	130

Wholesale Banking (Institutional + Corporate): IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	1	0	0	0	0
CORE MARGIN	427	118	101	103	104
NET INTEREST INCOME	428	118	102	103	104
NET INCOME EQUITY METHOD	-1	0	0	0	0
NET FEE INCOME	156	38	42	40	36
INCOME FROM INSURANCE ACTIVITIES	0	0	0	0	0
CORE REVENUES	583	156	144	144	140
NET TRADING INCOME	31	9	9	10	3
ORDINARY REVENUES	614	164	153	154	143
NET REVENUES FROM NON-FINANCIAL ACT	0	0	0	0	0
GENERAL ADMINISTRATIVE EXPENSES	-170	-43	-41	-41	-44
DEPRECIATION AND AMORTIZATION	-4	-1	-1	-1	-1
OTHER OPERATING INCOME & EXPENSES	-2	0	-1	-1	0
OPERATING PROFIT	438	120	110	111	98
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-214	-32	-48	-68	-65
LOAN LOSS PROVISIONS	-214	-32	-48	-68	-65
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	6	6	-1	1	0
OTHER GAINS/LOSSES	17	5	3	2	7
SALE OF FINANCIAL STAKES	1	0	0	0	1
OTHER	16	5	3	2	6
PRE-TAX PROFIT	248	97	64	45	41
CORPORATE INCOME TAX	-81	-33	-20	-12	-16
NET INCOME	167	65	44	34	25
MINORITY INTERESTS	1	2	0	0	-1
NET ATTRIBUTABLE PROFIT	168	66	45	33	24

Global Markets and Distribution: IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	78	15	33	13	17
CORE MARGIN	-71	-16	-31	-21	-3
NET INTEREST INCOME	7	-1	2	-8	14
NET INCOME EQUITY METHOD	0	0	0	0	0
NET FEE INCOME	38	11	8	4	14
INCOME FROM INSURANCE ACTIVITIES	0	0	0	0	0
CORE REVENUES	45	11	10	-4	28
NET TRADING INCOME	152	37	86	-2	32
ORDINARY REVENUES	197	47	96	-6	60
NET REVENUES FROM NON-FINANCIAL ACT	0	0	0	0	0
GENERAL ADMINISTRATIVE EXPENSES	-130	-29	-33	-33	-36
DEPRECIATION AND AMORTIZATION	-2	-1	0	0	0
OTHER OPERATING INCOME & EXPENSES	-1	0	0	0	0
OPERATING PROFIT	64	18	62	-39	23
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-18	-4	-6	-4	-3
LOAN LOSS PROVISIONS	-18	-4	-6	-4	-3
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	0	0	0	0	0
OTHER GAINS/LOSSES	-3	-6	3	0	0
SALE OF FINANCIAL STAKES	0	0	0	0	0
OTHER	-3	-6	3	0	0
PRE-TAX PROFIT	44	9	59	-44	20
CORPORATE INCOME TAX	13	1	-16	31	-3
NET INCOME	57	9	42	-12	17
MINORITY INTERESTS	-2	0	0	0	-2
NET ATTRIBUTABLE PROFIT	54	9	42	-12	15

AMERICA

America

	2004	Adjustments	2004 IFRS
DIVIDENDS	38	-34	4
CORE MARGIN	3,027	-106	2,921
NET INTEREST INCOME	3,065	-140	2,926
NET INCOME EQUITY METHOD	0	0	0
NET FEE INCOME	1,694	41	1,735
INCOME FROM INSURANCE ACTIVITIES	0	151	151
CORE REVENUES	4,759	52	4,811
NET TRADING INCOME	168	-13	155
ORDINARY REVENUES	4,927	39	4,966
NET REVENUES FROM NON-FINANCIAL ACT	0	17	17
GENERAL ADMINISTRATIVE EXPENSES	-2,075	-124	-2,199
DEPRECIATION AND AMORTIZATION	-210	-16	-226
OTHER OPERATING INCOME & EXPENSES	-142	-16	-159
OPERATING PROFIT	2,500	-100	2,399
Income equity method	119	-119	0
Dividends from companies carried by eq. method	-36	36	0
NET INCOME EQUITY METHOD	83	-83	0
NET INCOME ON GROUP TRANSACTIONS	22	-7	16
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-272	-8	-280
LOAN LOSS PROVISIONS	-272	-8	-280
GOODWILL AMORTIZATION	0	0	0
OTHER IMPAIRMENT LOSSES	0	0	0
EXTRAORDINARY ITEMS	-306	102	-204
PRE-TAX PROFIT	2,027	-96	1,931
CORPORATE INCOME TAX	-568	33	-535
NET INCOME	1,459	-64	1,395
MINORITY INTERESTS	-220	12	-208
NET ATTRIBUTABLE PROFIT	1,239	-51	1,188

America: Adjustments 2004

	2004 adjustments	IFRS			Changes perimeter
		New criteria	Reclassifications	Consolidation method	
DIVIDENDS	-34	0	0	-34	0
CORE MARGIN	-106	-1	-107	2	0
NET INTEREST INCOME	-140	-1	-107	-32	0
NET INCOME EQUITY METHOD	0	0	0	0	0
NET FEE INCOME	41	0	0	41	0
INCOME FROM INSURANCE ACTIVITIES	151	3	0	148	0
CORE REVENUES	52	2	-107	157	0
NET TRADING INCOME	-13	-13	0	0	0
ORDINARY REVENUES	39	-11	-107	157	0
NET REVENUES FROM NON-FINANCIAL ACT	17	0	0	17	0
GENERAL ADMINISTRATIVE EXPENSES	-124	-61	0	-63	0
DEPRECIATION AND AMORTIZATION	-16	-9	0	-6	0
OTHER OPERATING INCOME & EXPENSES	-16	0	0	-16	0
OPERATING PROFIT	-100	-82	-107	88	0
Income equity method	-119	-2	0	-117	0
Dividends from companies carried by eq. method	36	2	0	34	0
NET INCOME EQUITY METHOD	-83	0	0	-83	0
NET INCOME ON GROUP TRANSACTIONS	-7	-7	0	0	0
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-8	-112	105	-1	0
LOAN LOSS PROVISIONS	-8	-112	105	-1	0
GOODWILL AMORTIZATION	0	0	0	0	0
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
EXTRAORDINARY ITEMS	102	105	0	-3	0
PRE-TAX PROFIT	-96	-96	-2	1	0
CORPORATE INCOME TAX	33	34	0	-1	0
NET INCOME	-64	-62	-2	0	0
MINORITY INTERESTS	12	10	2	0	0
NET ATTRIBUTABLE PROFIT	-51	-52	0	0	0

Explanation of impact of changes in accounting criteria

Valuation of derivatives (net trading income)

- Elimination of results on recognition of latent capital gains on OTC derivatives which in the first implementation were credited to shareholder funds. Negative impact on net trading income.

Reclassification of costs:

- Reclassification of indirect costs related to units in the Americas, previously reported under Corporate Activities.

Loan loss provisions:

- Initial deficit charged to shareholder funds in first application and higher 2004 requirements charged to profit following calculation of inherent losses based on local criteria.

Monetary correction:

- Elimination of inflation adjustment with positive impact on extraordinary income.

Explanation of reclassification and changes in consolidation

Reclassifications:

- Loss sharing change (Fobaproa notes): yield accrued at effective rate (loss sharing charge previously included in provisions and now to net interest income)

IAS changes in scope of consolidation:

- Insurance companies: switched from equity method to global integration.
- Global integration of these companies means elimination of intercompany transactions (mainly insurance services rendered to pension managers). This means reclassification between the lines with no impact on PBT.

No change in scope of consolidation of the Area.

America: IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	4	0	2	1	1
CORE MARGIN	2,921	663	741	751	767
NET INTEREST INCOME	2,926	663	742	752	768
NET INCOME EQUITY METHOD	0	2	-5	1	2
NET FEE INCOME	1,735	424	436	443	432
INCOME FROM INSURANCE ACTIVITIES	151	33	38	40	39
CORE REVENUES	4,811	1,122	1,212	1,236	1,241
NET TRADING INCOME	155	55	-14	21	94
ORDINARY REVENUES	4,966	1,177	1,198	1,257	1,335
NET REVENUES FROM NON-FINANCIAL ACT	17	4	4	4	4
GENERAL ADMINISTRATIVE EXPENSES	-2,199	-540	-541	-547	-571
DEPRECIATION AND AMORTIZATION	-226	-55	-53	-61	-57
OTHER OPERATING INCOME & EXPENSES	-159	-40	-39	-40	-40
OPERATING PROFIT	2,399	547	569	613	670
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-280	-96	-78	-52	-55
LOAN LOSS PROVISIONS	-280	-96	-78	-52	-55
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	-187	-41	-41	-50	-55
OTHER GAINS/LOSSES	-1	19	-17	-12	9
SALE OF FINANCIAL STAKES	16	0	1	0	15
OTHER	-17	19	-18	-12	-6
PRE-TAX PROFIT	1,931	429	433	499	569
CORPORATE INCOME TAX	-535	-148	-103	-138	-146
NET INCOME	1,395	281	329	362	423
MINORITY INTERESTS	-208	-74	-46	-44	-44
NET ATTRIBUTABLE PROFIT	1,188	207	283	318	379

Banks in America: IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	3	0	2	1	0
CORE MARGIN	2,854	647	723	734	749
NET INTEREST INCOME	2,857	648	725	735	750
NET INCOME EQUITY METHOD	0	2	-5	1	2
NET FEE INCOME	1,156	282	283	298	292
INCOME FROM INSURANCE ACTIVITIES	0	0	0	0	0
CORE REVENUES	4,013	932	1,003	1,034	1,044
NET TRADING INCOME	110	40	-19	9	80
ORDINARY REVENUES	4,123	973	984	1,043	1,123
NET REVENUES FROM NON-FINANCIAL ACT	0	0	0	0	0
GENERAL ADMINISTRATIVE EXPENSES	-1,802	-436	-439	-452	-475
DEPRECIATION AND AMORTIZATION	-190	-47	-46	-49	-48
OTHER OPERATING INCOME & EXPENSES	-139	-38	-37	-31	-33
OPERATING PROFIT	1,993	451	463	511	568
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-276	-95	-76	-51	-54
LOAN LOSS PROVISIONS	-276	-95	-76	-51	-54
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	-179	-39	-40	-51	-49
OTHER GAINS/LOSSES	5	28	-8	-12	-4
SALE OF FINANCIAL STAKES	1	0	0	0	1
OTHER	4	28	-8	-12	-5
PRE-TAX PROFIT	1,543	345	339	397	461
CORPORATE INCOME TAX	-448	-121	-86	-110	-131
NET INCOME	1,095	224	253	287	330
MINORITY INTERESTS	-145	-58	-31	-29	-27
NET ATTRIBUTABLE PROFIT	950	166	222	259	303

Grupo Bancario Bancomer: IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	0	0	0	0	0
CORE MARGIN	1,823	399	457	472	496
NET INTEREST INCOME	1,824	399	457	472	496
NET INCOME EQUITY METHOD	-2	1	-4	0	1
NET FEE INCOME	775	194	192	200	190
INCOME FROM INSURANCE ACTIVITIES	0	0	0	0	0
CORE REVENUES	2,597	594	645	672	687
NET TRADING INCOME	34	18	-39	-3	57
ORDINARY REVENUES	2,631	612	607	669	744
NET REVENUES FROM NON-FINANCIAL ACT	0	0	0	0	0
GENERAL ADMINISTRATIVE EXPENSES	-1,061	-255	-258	-270	-279
DEPRECIATION AND AMORTIZATION	-118	-30	-27	-30	-31
OTHER OPERATING INCOME & EXPENSES	-105	-30	-30	-21	-25
OPERATING PROFIT	1,346	298	292	347	409
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-208	-80	-61	-44	-23
LOAN LOSS PROVISIONS	-208	-80	-61	-44	-23
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	-77	-16	-11	-21	-30
OTHER GAINS/LOSSES	-20	-16	-2	-5	4
SALE OF FINANCIAL STAKES	1	0	0	0	1
OTHER	-20	-16	-2	-5	3
PRE-TAX PROFIT	1,042	186	218	278	360
CORPORATE INCOME TAX	-302	-47	-58	-85	-112
NET INCOME	739	138	160	193	248
MINORITY INTERESTS	-32	-31	-1	0	-1
NET ATTRIBUTABLE PROFIT	707	108	159	193	248

Rest of Banks in America: IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	3	0	1	1	0
CORE MARGIN	1,031	249	266	263	254
NET INTEREST INCOME	1,034	249	267	264	254
NET INCOME EQUITY METHOD	2	1	-1	1	1
NET FEE INCOME	380	89	91	98	103
INCOME FROM INSURANCE ACTIVITIES	0	0	0	0	0
CORE REVENUES	1,416	338	358	362	357
NET TRADING INCOME	76	22	20	11	22
ORDINARY REVENUES	1,492	361	378	374	380
NET REVENUES FROM NON-FINANCIAL ACT	0	0	0	0	0
GENERAL ADMINISTRATIVE EXPENSES	-740	-181	-181	-181	-197
DEPRECIATION AND AMORTIZATION	-72	-18	-18	-19	-17
OTHER OPERATING INCOME & EXPENSES	-33	-9	-7	-10	-8
OPERATING PROFIT	646	153	171	163	159
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-68	-16	-16	-6	-31
LOAN LOSS PROVISIONS	-68	-16	-16	-6	-31
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	-102	-22	-29	-30	-20
OTHER GAINS/LOSSES	25	45	-5	-7	-7
SALE OF FINANCIAL STAKES	0	0	0	0	0
OTHER	24	45	-5	-7	-8
PRE-TAX PROFIT	501	159	121	120	101
CORPORATE INCOME TAX	-146	-74	-28	-25	-19
NET INCOME	355	86	93	95	82
MINORITY INTERESTS	-112	-27	-31	-29	-26
NET ATTRIBUTABLE PROFIT	243	58	63	66	56

Pensions + Insurance in America: IFRS quarterly results

	Year 2004	Year2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	0	0	0	0	0
CORE MARGIN	19	4	5	5	5
NET INTEREST INCOME	19	4	5	5	5
NET INCOME EQUITY METHOD	-1	0	0	0	0
NET FEE INCOME	374	93	99	96	87
INCOME FROM INSURANCE ACTIVITIES	245	56	62	64	63
CORE REVENUES	636	153	164	165	155
NET TRADING INCOME	33	11	1	10	11
ORDINARY REVENUES	669	164	165	175	165
NET REVENUES FROM NON-FINANCIAL ACT	17	4	4	4	4
GENERAL ADMINISTRATIVE EXPENSES	-338	-84	-84	-88	-83
DEPRECIATION AND AMORTIZATION	-18	-4	-5	-5	-5
OTHER OPERATING INCOME & EXPENSES	0	0	0	0	0
OPERATING PROFIT	329	80	81	86	82
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-1	0	0	0	0
LOAN LOSS PROVISIONS	-1	0	0	0	0
OTHER IMPAIRMENT LOSSES	0	0	0	0	0
OTHER PROVISIONS	-1	0	0	0	0
OTHER GAINS/LOSSES	-4	-9	-9	0	13
SALE OF FINANCIAL STAKES	15	0	1	0	14
OTHER	-19	-9	-9	0	-1
PRE-TAX PROFIT	324	71	73	85	95
CORPORATE INCOME TAX	-98	-30	-20	-30	-18
NET INCOME	225	41	53	55	76
MINORITY INTERESTS	-25	-7	-4	-7	-7
NET ATTRIBUTABLE PROFIT	201	34	49	48	69

CORPORATE ACTIVITIES

Corporate Activities

	2004	Adjustments	2004 IFRS
DIVIDENDS	197	-2	195
CORE MARGIN	-288	-44	-332
NET INTEREST INCOME	-91	-46	-137
NET INCOME EQUITY METHOD	0	-8	-8
NET FEE INCOME	-181	193	12
INCOME FROM INSURANCE ACTIVITIES	0	-48	-48
CORE REVENUES	-271	91	-181
NET TRADING INCOME	333	200	533
ORDINARY REVENUES	61	291	352
NET REVENUES FROM NON-FINANCIAL ACT	0	15	15
GENERAL ADMINISTRATIVE EXPENSES	-476	87	-389
DEPRECIATION AND AMORTIZATION	-135	26	-108
OTHER OPERATING INCOME & EXPENSES	-4	4	0
M. EXPLOTACION	-553	422	-131
Income equity method	425	-425	0
Dividends from companies carried by eq. method	-157	157	0
NET INCOME EQUITY METHOD	268	-268	0
NET INCOME ON GROUP TRANSACTIONS	404	-155	249
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-444	421	-23
LOAN LOSS PROVISIONS	135	21	156
GOODWILL AMORTIZATION	-579	579	0
OTHER IMPAIRMENT LOSSES	0	-180	-180
EXTRAORDINARY ITEMS	-449	-134	-583
PRE-TAX PROFIT	-774	286	-489
CORPORATE INCOME TAX	475	-132	343
NET INCOME	-300	154	-146
MINORITY INTERESTS	-63	87	24
NET ATTRIBUTABLE PROFIT	-363	241	-122

Corporate Activities: Adjustments 2004

	2004 adjustments	IFRS			Changes perimeter
		New criteria	Reclassifications	Consolidation method	
DIVIDENDS	-2	-2	0	0	0
CORE MARGIN	-44	36	-81	0	1
NET INTEREST INCOME	-46	34	-81	0	1
NET INCOME EQUITY METHOD	-8	-8	0	0	0
NET FEE INCOME	193	90	0	103	0
INCOME FROM INSURANCE ACTIVITIES	-48	-48	0	0	0
CORE REVENUES	91	68	-81	103	1
NET TRADING INCOME	200	1	199	0	0
ORDINARY REVENUES	291	69	118	103	1
NET REVENUES FROM NON-FINANCIAL ACT	15	15	0	0	0
GENERAL ADMINISTRATIVE EXPENSES	87	79	1	0	7
DEPRECIATION AND AMORTIZATION	26	34	-7	0	0
OTHER OPERATING INCOME & EXPENSES	4	4	0	0	0
OPERATING PROFIT	422	200	112	103	8
NET INCOME EQUITY METHOD	-268	-169	0	-103	3
NET INCOME ON GROUP TRANSACTIONS	-155	-31	-185	0	61
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	421	421	0	0	0
LOAN LOSS PROVISIONS	21	21	0	0	0
GOODWILL AMORTIZATION	579	579	0	0	0
OTHER IMPAIRMENT LOSSES	-180	-180	0	0	0
EXTRAORDINARY ITEMS	-134	-118	-14	0	-2
PRE-TAX PROFIT	286	303	-87	0	70
CORPORATE INCOME TAX	-132	-117	0	0	-15
NET INCOME	154	185	-87	0	55
MINORITY INTERESTS	87	1	87	0	0
NET ATTRIBUTABLE PROFIT	241	186	0	0	55

Explanation of impact of changes in accounting criteria

The positive impact on operating profit is mainly due to:

- Fee income: Result of adjustment in Retail Banking on placement of preference securities.
- Expenses and amortisation: Result of adjustment in the Americas area and of not treating amortisation of capital-increase expenses as a cost.

Below operating profit:

- Equity method: Cancellation of the contribution to profit of income on holdings classified as Available for Sale.
- Goodwill: not amortised under IFRS
- Impairment of assets: Mainly goodwill associated with BNL
- Extraordinary results: cancellation of profits from treasury stock (under IFRS, booked to shareholders funds). Cancellation of inflation accounting item.

Explanation of reclassification and changes in consolidation

Reclassifications:

- Cost of preference shares: Currently under net interest income (previously, minorities).
- Profit on group transactions switched to net trading income: on holdings classified as Available for Sale.

IFRS changes in scope of consolidation:

- Change of line for equity-accounted income and fee income following incorporation of Insurance and results now charged to Retail Banking.

Changes in consolidation of the area:

- The holdings in Acerinox (previously under Wholesale B.) and Direct Seguros (previously under Retail B.) are moved to Corporate Activities together with the results of their divestment.

Corporate Activities: IFRS quarterly results

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	195	14	90	6	85
CORE MARGIN	-332	-54	-85	-88	-106
NET INTEREST INCOME	-137	-40	6	-82	-21
NET INCOME EQUITY METHOD	-8	6	12	11	-38
NET FEE INCOME	12	7	0	6	0
INCOME FROM INSURANCE ACTIVITIES	-48	-10	-15	-9	-14
CORE REVENUES	-181	-37	3	-73	-73
NET TRADING INCOME	533	107	158	147	122
ORDINARY REVENUES	352	70	160	73	48
NET REVENUES FROM NON-FINANCIAL ACT	15	0	0	0	15
GENERAL ADMINISTRATIVE EXPENSES	-389	-96	-80	-68	-146
DEPRECIATION AND AMORTIZATION	-108	-27	-30	-25	-26
OTHER OPERATING INCOME & EXPENSES	0	-4	-4	7	0
OPERATING PROFIT	-131	-58	47	-12	-108
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-23	-29	61	44	-99
LOAN LOSS PROVISIONS	156	-24	57	44	79
OTHER IMPAIRMENT LOSSES	-180	-6	4	0	-178
OTHER PROVISIONS	-636	-248	-180	-149	-59
OTHER GAINS/LOSSES	302	266	6	13	16
SALE OF FINANCIAL STAKES	249	240	1	1	6
OTHER	53	26	5	12	10
PRE-TAX PROFIT	-489	-69	-66	-104	-249
CORPORATE INCOME TAX	343	57	107	29	150
NET INCOME	-146	-12	41	-76	-99
MINORITY INTERESTS	24	36	-4	-7	-1
NET ATTRIBUTABLE PROFIT	-122	24	37	-83	-100

BBVA GROUP

Grupo BBVA

	2004	Adjustments	2004 IFRS
DIVIDENDS	704	-422	282
CORE MARGIN	6,366	-499	5,867
NET INTEREST INCOME	7,069	-920	6,149
NET INCOME EQUITY METHOD	0	113	113
NET FEE INCOME	3,379	20	3,399
INCOME FROM INSURANCE ACTIVITIES	0	360	360
CORE REVENUES	10,449	-426	10,022
NET TRADING INCOME	605	335	940
ORDINARY REVENUES	11,054	-92	10,962
NET REVENUES FROM NON-FINANCIAL ACT	0	140	140
GENERAL ADMINISTRATIVE EXPENSES	-4,963	-126	-5,089
AMORTIZACIONES	-453	5	-448
DEPRECIATION AND AMORTIZATION	-197	73	-125
OPERATING PROFIT	5,440	0	5,439
Income equity method	797	-797	0
Dividends from companies carried by eq. method	-437	437	0
NET INCOME EQUITY METHOD	360	-360	0
NET INCOME ON GROUP TRANSACTIONS	592	-284	308
IMPAIRMENT LOSSES ON FINANCIAL ASSETS	-1,512	567	-946
LOAN LOSS PROVISIONS	-931	165	-766
GOODWILL AMORTIZATION	-582	582	0
OTHER IMPAIRMENT LOSSES	0	-180	-180
EXTRAORDINARY ITEMS	-730	53	-677
PRE-TAX PROFIT	4,149	-24	4,125
CORPORATE INCOME TAX	-957	-65	-1,022
NET INCOME	3,192	-89	3,103
MINORITY INTERESTS	-391	200	-190
NET ATTRIBUTABLE PROFIT	2,802	111	2,913

Grupo BBVA: Resultados trimestrales NIIF

	Year 2004	Year 2004			
		1Q04	2Q04	3Q04	4Q04
DIVIDENDS	282	29	128	22	103
CORE MARGIN	5,867	1,416	1,460	1,473	1,518
NET INTEREST INCOME	6,149	1,445	1,588	1,494	1,621
NET INCOME EQUITY METHOD	113	26	25	29	34
NET FEE INCOME	3,399	831	845	857	866
INCOME FROM INSURANCE ACTIVITIES	360	90	88	94	88
CORE REVENUES	10,022	2,393	2,546	2,474	2,609
NET TRADING INCOME	940	224	243	207	266
ORDINARY REVENUES	10,962	2,617	2,789	2,681	2,875
NET REVENUES FROM NON-FINANCIAL ACT	140	21	41	24	54
GENERAL ADMINISTRATIVE EXPENSES	-5,089	-1,258	-1,246	-1,238	-1,348
DEPRECIATION AND AMORTIZATION	-448	-113	-111	-114	-110
OTHER OPERATING INCOME & EXPENSES	-125	-36	-31	-27	-30
OPERATING PROFIT	5,439	1,232	1,441	1,325	1,441
IMPAIRMENT LOSSES ON FINANCIAL ASSET	-946	-230	-183	-183	-349
LOAN LOSS PROVISIONS	-766	-225	-187	-183	-171
OTHER IMPAIRMENT LOSSES	-180	-6	4	0	-178
OTHER PROVISIONS	-821	-286	-223	-196	-116
OTHER GAINS/LOSSES	452	313	42	39	58
SALE OF FINANCIAL STAKES	308	240	22	21	25
OTHER	144	73	20	18	33
PRE-TAX PROFIT	4,125	1,028	1,078	985	1,034
CORPORATE INCOME TAX	-1,022	-311	-225	-274	-213
NET INCOME	3,103	718	853	711	821
MINORITY INTERESTS	-190	-38	-50	-52	-50
NET ATTRIBUTABLE PROFIT	2,913	679	803	659	771

BBVA GROUP

	2004 IFRS	21-2-2004 Presentation	Change
CORE REVENUES	10,962	11,002	-40
OPERATING PROFIT	5,439	5,476	-37
PRE-TAX PROFIT	4,125	4,102	23
NET INCOME	3,103	3,114	-11
NET ATTRIBUTABLE PROFIT	2,913	2,922	-9

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