



Preamble

As in previous years, within the framework of its **commitment to transparency**, BBVA publishes **voluntarily** the total tax contribution Report.

The aim of this Report is to provide our stakeholders (shareholders, customers, suppliers, employees and society in general), in a clear and simply way, the information about the tax payments made by the Group, both on its own and on behalf of third parties, in the countries where we operate.

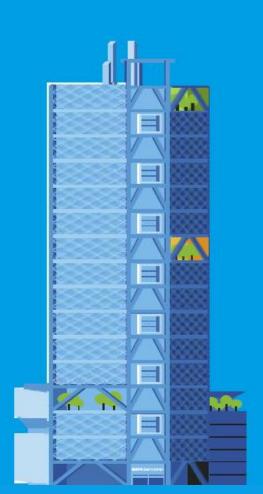
This Report aspires not only to be a good example of transparency but also a **best practice in the sector.**

The latest tendencies in international regulations (BEPS principles developed within the OECD, Country by Country report) confirm the framework laid out by BBVA in relation to its transparency and corporate responsibility policy which has a clear expression in BBVA Group's Tax Strategy.

Moreover, during 2016, BBVA Group according to its **commitment to tax responsibility**, has focused on the **tax control model** that was already implemented.

In BBVA we are committed to moving forward in transparency, responsibility, as well as tax control.

That is the reason why the comments of our stakeholders are welcome in order to progress. Please let us know your feedback through the website bancarespons able.com or twitter @BBVABancaR espon.



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Corporate principles that guide the tax performance of BBVA

BBVA is a global financial group that is built and builds from the following principles:

- Integrity: that in the field of taxation is identified, in addition with the observance of the rules, with maintaining a cooperative relationship and in good faith with the different Tax Administrations.
- Prudence: understood as the precautionary principle in risk taking and therefore valuing the tax implications of decisions.

3. Transparency: in the area of taxation is referred to the tax information that must be provided to our customers, as well as the information that must be provided to other stakeholders regarding the activity of BBVA in its tax affairs, and that this Report is the best example.

During **2016**, BBVA has continued taking steps resolutely in its policy of **transparency and tax responsibility.**

If during 2015, the Board of Directors agreed to the adoption of BBVA Group Tax Strategy, **the fiscal year that is closing** has marked the **consolidation** of such Tax Strategy and its development through two axes:

- full incorporation and reinforcement of the BEPS principles, and
- the latest developments in tax control carried out by the Group.





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Tax Strategy in line with BEPS

BBVA Tax Strategy has a global scope affecting all those who are part of BBVA Group and is articulated on the following **main points**:

- BBVA decisions on tax matters are linked to the payment of taxes in all jurisdictions where it engages its economic and business activities, aligning their taxation with the effective realization of economic activity and the generation of value.
- To work actively in order to adapt to the new digital environment, also in the tax area, by incorporating virtual presence to value creation and subsequent consideration for tax purposes.
- The establishment of a mutually cooperative relationship with the various Tax Administrations based on the principles of transparency, mutual trust, good faith and loyalty between the parties.
- Promoting a clear, responsible and transparent information with its various stakeholders on key financial and tax affairs.

Full text of BBVA Group Tax Strategy is available on the corporate website BBVA www.bbva.com

INTEGRATION AND REINFORCEMENT OF THE BEPS PRINCIPLES

At the end of 2015 were made public the **Final Reports of the BEPS Plan**, developed within the OCDE. The Group shares and subscribes the principles that inspire such Plan and, developing its own Tax Strategy, it is including those principles that are a novelty, within its policies and tax criteria and, also, it is reinforcing the existing ones.

The Group anticipates the legal developments that may occur in the jurisdictions where it operates.



Action Plan on Base Erosion and Profit Shifting





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Improvements in Tax Control

During **2016**, BBVA Group has continued going in depth in its **Tax Control model** which was already implemented.

In this sense, BBVA Group fulfills the requirements in **tax control and tax risk management matters**, which were introduced by Spanish Law 31/2014 amending Spanish Corporation Law in order to improve the Corporate Governance, as well as the rest of the obligations arising from the accession to the different **Best Practices Codes** promoted by several State Tax Administrations (Spain and UK, among others).

In addition, the tax risk control management model implemented by BBVA was strengthened with the approval of the **Standard Framework of Tax Policy**.

In this way, the tax control model implemented by BBVA is configured around three levels:



The tax control model is under internal periodic review, although in 2016 it has also been subject to review by an independent third party who has qualified it as a "best practice".

These facts show once again the commitment of BBVA to tax responsibility matters.

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Our commitment to transparency

BBVA is committed to providing transparency about tax payments and this is why every year since 2011 we voluntarily disclose in this report all mayor tax payments made in the countries in which we have a significant presence. The data within the report includes tax payments made by December 31, 2016.

We believe that this report gives to all our stakeholders an **opportunity to understand our tax payments** and represents a forward-thinking approach and commitment to corporate responsibility, assuming a leading role in tax transparency.

In BBVA we believe that we are making **an economic and social valuable contribution** by paying dividends to our shareholders, salaries to our employees,

invoices to our suppliers and tax revenues to governments in the countries where we operate.

BBVA makes a **significant contribution to public finances** not only through its own tax payments, but also, through third party tax collection due to its economic activity. Apart from that, BBVA contributes to public finances acting as a collaborating entity in tax collection for the governments in the jurisdictions where it operates.

This last public labour that BBVA Group performs as collaborating entity involves human and technology expenses, which have not been quantified in this report.

This report uses the PwC "Total Tax Contribution" (TTC) methodology, which looks at all the different taxes that companies pay and administer, including employment taxes, value added tax (VAT), corporate income tax, as well as other taxes.

PwC TTC framework covers both taxes borne (which are the company's own contribution in taxes which have a cost for the company and therefore have an impact on its financial results) and also taxes collected (which are those that the company collects from third parties).



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- > Year 2016 relevant data
- > How many taxes has BBVA Group paid in 2016?
- > Which type of taxes has BBVA Group paid in 2016?
- > Which type of own taxes has BBVA Group paid in 2016?





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- > Which type of owntaxes ha BBVA Group paid in 2016?

Year 2016 relevant data

The total tax contribution of BBVA Group to public finances amounts to € 9,440 million in year 2016.

€ 3,762 million correspond to own taxes and € 5,678 million correspond to third party taxes.

Profit before corporate income tax:

€ 6,392 Mn



Corporate income tax paid:

€ 1,906 Mn



Percentage of corporate income tax paid:

29.81%





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How many taxes has BBVA Group paid in 2016?

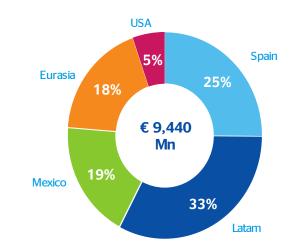
BBVA is a global group that employs more than 130,000 people in **over 30 countries** around the world, and has over 70 million customers and more than 900,000 shareholders.

BBVA enjoys a solid leadership position in the Spanish market, is the largest financial institution in Mexico, and has leading franchises in South America and the US Sunbelt region. Additionally, it has a relevant banking presence in Turkey (through strategic investments in Garanti Bank) and operates an extensive branch network worldwide.

This adequate **balance** between **emerging and developed economies** provides revenue diversification and, as a result, higher earnings recurrence.



The following chart shows the total tax payments made by the Group during year 2016 by geographical areas:



Our main revenues come from Spain, Mexico, Turkey and South America; that is why our tax payments are higher in those locations.



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- Which type of owntaxes ha BBVA Group paid in 2016?

How many taxes has BBVA Group paid in 2016?

(€ Million)

	2016							
Country	Own taxes	Third party taxes	Total					
Spain	931	1,441	2,372					
Belgium	2	1	3					
China	4	-	4					
Cyprus	2	2	4					
France	19	1	20					
Germany	23	6	29					
Ireland	2	-	2					
Italy	40	3	43					
Korea (South)	-	1	1					
Luxembourg	8	-	8					
Malta	4	-	4					
Netherlands	9	6	15					
Portugal	14	19	33					
Romania	5	6	11					
Singapore	1	0	1					
Switzerland	8	7	15					
Turkey	585	939	1.524					
United Kingdom	6	16	22					
Eurasia	732	1,007	1,739					
Argentina	303	1,822	2,125					
Bolivia	3	4	7					
Chile	34	66	100					
Colombia	210	231	441					
Paraguay	4	14	18					
Peru	223	56	279					
Uruguay	44	18	62					
Venezuela	11	32	43					
Latam	832	2,243	3,075					
Mexico	1,010	741	1,751					
United States of America	257	246	503					
Total	3,762	5,678	9,440					

€ 9,440
million of
taxes
contributed in
2016





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Which type of taxes has BBVA Group paid in 2016?

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Country	СІТ	Employees/ Professionals	VAT	Other taxes	Total Own Taxes	Withholding on Income Taxes	Employees/ Professionals	VAT	Other taxes	Total Third party Taxes	Total
Spain	74	390	151	316	931	536	750	38	117	1,441	2,372
Belgium	-	1	1	-	2	-	1	-	-	1	3
China	4		-		4			-	•	-	4
Cyprus	1		1		2	1	1	-	•	2	4
France	14	4	-	1	19		1	-	•	1	20
Germany	22	1		-	23	2	4	-	-	6	29
Ireland	2		-		2		-	-	-	-	2
Italy	37	2	-	1	40		3	-	-	3	43
Korea (South)	-		-		-		1	-	•	1	1
Luxembourg	7	-	1	-	8	-	-	-	-	-	8
Malta	4		-	-	4	-	-	-	-	-	4
Netherlands	6	2	-	1	9		7	-	-1	6	15
Portugal	5	5	-	4	14	3	10	4	2	19	33
Romania		4		1	5	-	6	-	-	6	11
Singapore	1		-		1			-	•	-	1
Switzerland	6	2	-	-	8	-	3	4	-	7	15
Turkey	320	87	65	113	585	320	180	439	-	939	1,524
United Kingdom		4	1	1	6	-	16	-	-	16	22
Eurasia	429	112	69	122	732	326	233	447	1	1,007	1,739
Argentina	88	47	160	8	303	243	28	1,338	213	1,822	2,125
Bolivia	2	1	-		3		1	-	3	4	7
Chile	15	-	3	16	34	1	14	27	24	66	100
Colombia	131	20	31	28	210	38	18	145	30	231	441
Paraguay	1	2	1		4	1	2	-	11	14	18
Peru	176	9	13	25	223	1	34	18	3	56	279
Uruguay	23	10	7	4	44	2	13	-	3	18	62
Venezuela	5		2	4	11	6		26		32	43
Latam	441	89	217	85	832	292	110	1,554	287	2,243	3,075
Mexico	792	44	26	148	1,010	76	224	-	441	741	1,751
USA	170	62	21	4	257	6	240	-	-	246	503
Total	1,906	697	484	675	3,762	1,236	1,557	2,039	846	5,678	9,440

Disclosure of own and third party taxes by type

of tax



^{*} Paid taxes are shown net of refunds.

^{**} As a novelty this year 2016, the categories " withholding on income taxes" and "other taxes" are reported separately (please see page 23).



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Voor 2016 relevant date

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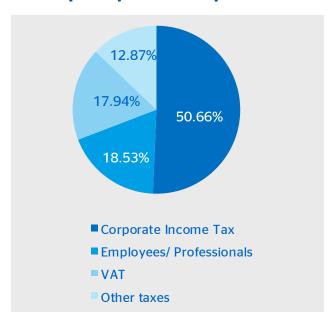
Which type of own taxes has BBVA Group paid in 2016?

The graph shows the distribution by type of tax of € **3,762 million** of **own taxes** paid by BBVA Group during year 2016.

Corporate income tax is the largest payment, € 1,906 million, representing 50.66% of BBVA total tax payments made on its own in 2016.

Value-added taxes account for 17.94%, employees and professionals taxes 18.53% and other taxes 12.87%, which include, among others, property taxes, trade tax and different local levies.

Contribution by type of tax of those taxes paid by BBVA Group on its own:





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BBVA: a step forward

The financial crisis has revealed **the importance of transparency** on the part of the major economic players, in particular credit institutions, to maintain **confidence in the markets**.

A good example of this would be the EU Directive 2013/36/EU, otherwise known as "**CRD IV**", transposed into Spanish law by Law 10/2014 of Structuring, Supervision and Solvency of Financial Institutions of June 26.

Law 10/2014 regulates a new report, known as "**Informe bancario anual**", as an annex to the financial statements of the credit institution concerned in order to give a **clearer picture of their tax position in each country in which they operate.**

It only includes information about the tax on profit or loss of the financial institutions.

The adoption of this new law **confirms the framework laid out by BBVA** who has been disclosing every year **since 2011** not only the corporate income tax but also all those taxes paid in each country where the Group operates.



The adoption of European Community regulation confirms the framework laid by BBVA since year 2011



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CRD IV requires financial institutions to disclose by country in which they have an establishment **the tax on profit or loss**, their turnover, number of employees and nature of their activities. This information has been already published in Appendix XIII ("**Informe Bancario Anual**") of the consolidated financial statements of BBVA Group for the year ended 2016.

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"Informe bancario anual" in 2016

(€ Million)

Country	CIT payments cash basis	CIT expense consol	PBT consol	Turnover	Nº Employees (*)	Activity	Main Entity
Mexico	792	707	2,672	6,682	37,378	Financial, banking and insurance services and real estate BBVA Bancomer SA	
Spain	74	-108	-608	6,457	31,451	Financial, banking and insurance services and real estati	e BBVA SA
Turkey	320	375	1,758	3,919	22,006	Financial, banking and insurance services	Turkiye Garanti Bankasi
United States (**)	170	161	625	2,707	10,544	Financial and banking services	Compass Bank, Inc.
Colombia	131	130	360	874	7,228	Financial, banking and insurance services	BBVA Colombia SA
Argentina	88	134	396	1,086	6.439	Financial, banking and insurance services	BBVA Banco Frances SA
Peru	176	128	485	1,084	6.010	Financial and banking services	BBVA Banco Continental SA
Venezuela	5	38	31	52	4.877	Financial, banking and insurance services	BBVA Banco Provincial SA
Chile	15	38	218	697	4.522	Financial, banking and insurance services	BBVA Chile SA
Romania	-	-1	9	120	1,290	Financial and banking services	Garanti Bank SA
Uruguay	23	16	31	142	618	Financial and banking services	BBVA Uruguay SA
Portugal	5	21	74	98	490	Financial services	BBVA Portugal SA
Paraguay	1	3	28	81	463	Financial services	BBVA Paraguay SA
Bolivia	2	2	7	25	366	Pensions	BBVA Previsión AFP SA
Netherlands	6	10	38	104	248	Financial and banking services	Garantibank International NV
United Kingdom	-	-16	20	84	150	Financial services	BBVA -London Branch
Switzerland	6	3	11	46	125	Financial services	BBVA -Switzerland SA
Hong Kong	-	-	1	61	89	Financial services	BBVA -Hong Kong Branch
France	14	13	36	65	78	Financial services	BBVA -Paris Branch
Italy	37	14	41	57	61	Financial services	BBVA -Rome Branch
Germany	22	20	44	55	45	Financial services	BBVA -Frankfurt Branch
Belaium	-	-	4	7	32	Financial services	BBVA -Brussels Branch
Luxembourg (***)	7	2	5	10	20	Financial services	Garanti -Luxembourg Branch
Ireland	2	2	15	11	4	Financiera, Servicios Bancarios y Actividad de Seguros	BBVA Ireland PCL
Rusia (****)	-	-	2	6	-	Financial services	Garanti Bank Moskow
China	4	-	-1	-	23	Financial services	BBVA -Shanghai Branch
Brasil	-	1	2	5	8	Financial services	BBVA Brasil Banco de Investimento, S.A.
Curacao	-	-	2	4	11	Financial services	Banco Provincial Overseas NV
Singapur	1	1	4	7	10	Financial services	BBVA -Singapur Branch
Japan	-	-	-6	-3	10	Financial services	BBVA -Tokyo Branch
South Korea	-	-	-7	3	17	Financial services	BBVA -Seoul Branch
Taiwan	-	1	5	9	7	Financial services	BBVA -Taipei Branch
Finland	-	-	-2	-	39	Banking services	Holvi Payment Service OY
Cyprus (***)	1	2	9	14	105	Financial services	Garanti -Nicosia Branch
Malta (***)	4	2	83	84	12	Financial services	Garanti -Valletta Branch
Total	1,906	1.699	6.392	24.653	134.776		

- * Number of fulltime employees. It does not include 16 employees of BBVA representative offices
- ** US figures include data from the Cayman Islands branches.
- *** The revenues of Turkiye Garanti Banksai's branches in Malta, Cyprus and Luxembourg are also taxed in Turkey at the corporate income tax rate.
- ****Garanti Bank Moscow was sold in December.



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Taxes charged in the consolidated financial statements

The **consolidated financial statements** of a multinational group such as BBVA, present its fairly financial position in accordance with the **standards stated by the accounting regulator**.

The **principle of accrual** accounting is one of the basic principles established by accounting standards.

The corporate income tax expense is accounted in the profit and loss account in line with said principle. On the contrary tax payments are included in the cash flow statement.

These figures may differ from each other since taxes very few times are paid at the same time as income arises. This is because governments set the rules as to when tax becomes payable and those rules vary greatly from one country to another.

Additionally, the consolidated financial statements of a multinational

Reconciliation of taxation at Spanish corporate income tax rate to the tax expense recorded for the period 2016	Amount	Effective tax rate %
Consolidated profit before tax	6,392	
From continuing operations From discontinued operations	6,392	
Taxation at corporation tax rate 30% (Spanish nominal tax rate)	1,918	30%
Lower effective tax rate from our foreign entities(*)	(298)	
Mexico	(105)	26%
Chile	(27)	17%
Colombia	22	36%
Peru	(18)	26%
Turkey	(176)	21%
Others	6	
Revenues with lower tax rate (dividends)	(69)	
Entity accounted earnings	(11)	
Other effects	159	
Current income tax	1,699	
Of which: Continuing operations Discontinued operations	1,699	

company, introduce **consolidation and standardization adjustments** in order to avoid duplicity of revenues or expenses in the accountancy whenever there are transactions between subsidiaries of the Group.

Finally it is important to note that the recognition of the temporary differences also distorts the amount of the corporate income tax accounted.



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Taxes charged in the consolidated financial statements

Deferred tax is an accounting concept, which includes temporary differences as well as certain tax credits.

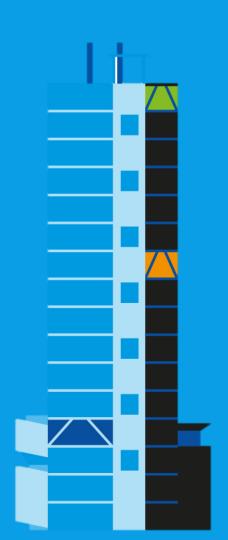
Temporary differences arise from timing discrepancies between accounting and tax rules, while recognizing expenses.

As of December 31, 2016 BBVA Group has registered € 16,391 million of deferred tax assets and € 3,392 million of deferred tax liabilities.

"The existence of deferred tax assets means the payment of taxes in advance".

(€ Million)

Total deferred tax assets	16,391
Pensions	1,190
Portfolio	1,371
Other assets	662
Impairment losses	1,390
Others	1,236
Guaranteed tax assets	9,431
Tax credits	1,111
Total deferred tax liabilities	3,392
Portfolio	1,794
Depreciation and others	1,598



Appendix

1. Basis of preparation: scope and methodology

2. Glossary of key terms



Appendix 1 – Basis of preparation: scope and methodology

Scope

This report has been prepared on the basis of the data collected on the taxes paid by BBVA Group during year 2016 in each country in which it operates.

For this purpose a distinction is made between own taxes, that is, those taxes paid by BBVA Group on its own and third-party taxes, which are those taxes collected by BBVA Group and paid to public finances on behalf of third parties outside the Group.

Both own and third-party taxes paid in each jurisdiction in which BBVA Group operates are disclosed under section 2 of this Report. Please note that it only includes those jurisdictions in which the tax payments made in 2016 exceeded € 1 million.

Methodology

This Report uses the PWC Total Tax Contribution (TTC) methodology, which looks at all the different taxes that companies pay and administer, including the corporate income tax, employment taxes, value added tax (VAT), taxes on properties as well as other taxes. The TTC framework shows all tax payments made by BBVA Group on its own (own taxes) and on behalf of third parties on a cash basis.

In order to gain a full understanding of transparency the Report shows net tax payments made by BBVA Group.



Appendix 2 - Glosary of key terms

In this Report the following terms should be understood in the way shown below:

Employees/ professionals

Withholding taxes and payments on account made by Group BBVA from a tax perspective which are related to those employees and professionals that provide services to the Group. Please note that Social Security payments are included in this category.

Third party taxes

Taxes withheld, collected and paid to public finances on behalf of third parties, which are not part of Group BBVA.

Deferred tax asset

It is an asset that, in accordance with the prudence principle shall be recognized whenever it is probable that future taxable income will be available to enable their application.

Provided that the above condition is met, a deferred tax asset shall be recognized in respect of the following:

1. Deductible temporary differences,

which will enable the entity to reduce any subsequent period's income tax payments or to increase future recovery amounts receive, when the carrying amount of the asset or liability is recovered or settled:

- 2. A tax credit for tax losses:
- 3. A tax credit for tax deductions and other tax benefits.

Deferred tax liability

It is a liability that in general is recognized for taxable temporary differences that will result in taxable amounts in determining taxable profit or loss of future periods and therefore, will increase future tax payments or decrease the company's future refund amounts, when the carrying amount of the asset or liability is recovered or settled.



Appendix 2 - Glosary of key terms

Tax payments

All taxes that have been paid (cash criteria) according to the regulations of

each type of tax.

Own taxes

All taxes, withholdings and payments on

account paid by BBVA Group on its own.

Corporate income

All taxes that are based on the earnings tax

obtained by a company.

Value added tax -VAT In this term we include all taxes that are levied on the acquisition of goods or

services. The most important consumption tax is VAT. For financial entities, VAT is a relevant own tax, due to

the fact that it is not deductible.

Other taxes

Any other tax different from Corporate Income Tax, VAT, employees or professionals taxes; either if they are local, autonomic or national, such as taxes on economic activities, taxes on

property transactions...

Withholding on income taxes

Withholdings and payments done on behalf of third party taxes applied to income such as interests, dividends...

Please note that until 2015 (included) the amount of "withholding on income taxes" was included in the third-party taxes section, in the category of "other taxes".

